



1. What are the dreams for your organization that require more people, expertise, money, or tools to accomplish?

2. What are the problems and challenges that your organization is currently experiencing?	

3. What is your nonprofit currently	
doing that you would like to increase,	
replicate, or expand?	

4. What is an area of your division/	
department that is always underutilized	
or understaffed, or seems constantly	
overloaded?	

5. What specific skills and resources	
would your organization's personnel	
need to fulfill your dreams? To meet	
its challenges?	
8	

7. Who are your Mavens? Who are the experts on volunteering? On projects your organization wants to begin or complete?

8. Who are your Connectors? Who seems connected to everyone in particular communities you want to tap? (Which communities?)	

9. Who are your Salespeople? Who can sell someone the shirt off her back and make her glad to buy it?	

10. Are you an answer to any of the previous three questions? (Which ones? Why?)	
11. With what could your organization utilize a consultant or specialist to help you—now and in the future— work toward vision and mission fulfillment?	
12. What areas of your organization would benefit from program outcome evaluation?	

Based on these Needs Assessment data, what are three entrepreneurial volunteer assignments or volunteer leadership positions that would be an asset to you and your organization?	1.	



3.